



State of California
Employment Training Panel

Training Proposal for:
ABC Imaging of Washington, Inc.
Agreement Type: \$75,000 or Less
Agreement Number: ET09-0204

Panel Meeting of: **July 25, 2008**

ETP Regional Office: **North Hollywood**

Analyst: L. Vuong

CONTRACTOR:

- Type of Industry: Manufacturing:
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees: 553
 - California: 59
 - Worldwide: 553
 - Number to be trained: 46
- Manager/Supervisor: 17.5%
- Turnover Rate: 17%
- Repeat Contractor: ☐ Yes ☒ No
- Substantial Contribution: ☐ Yes: ☒ No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$46,368
- In Kind Contribution: \$54,686
- Average Cost per Trainee: \$1,008
- Post Retention Wage Range: \$14.02 to \$72.12 for all Job Numbers
- Health Benefits: \$.76 per hour
- Occupations to be Trained: Production Staff, Customer Service Staff, Supervisor

- Training Menu:

| | |
|--|--|
| <input checked="" type="checkbox"/> Computer | <input type="checkbox"/> Management |
| <input type="checkbox"/> Commercial | <input checked="" type="checkbox"/> Business |
| <input checked="" type="checkbox"/> Cont. Improvement Skills | <input checked="" type="checkbox"/> Other: Manufacturing |
- Advanced Technology: ☐ Yes ☒ No
- Range of Hours: 24 to 80 Weighted Avg: 56
- Multiple Job Numbers: ☐ Yes ☒ No
- County(ies) Served: Los Angeles, Orange, San Francisco
- Union Representation: ☐ Yes: ☒ No
- Subcontractor: Training vendors to be determined
- Third Party Services: Training Funding Source - Seal Beach, will provide administration services for the amount not to exceed 13% of payment earned.
Training Funding Source also assisted with ETP Application and helped prepare the training plan for a flat fee of \$5,900.

INTRODUCTION

ABC Imaging of Washington, Inc. (ABC Imaging) was founded in 1982 by Medi Falsafi and has been in business for 26 years. The company manufactures 3D modeling from CAD drawings, signs, posters, banners, laser engravings, document management systems, and office products. The company's corporate headquarters are in Washington, D.C. and it has four California facilities: Irvine, San Francisco and two in Los Angeles. ABC Imaging serves over 3,000 clients with a nationwide network of over 20 retail locations.

This request is to train 46 workers from the four California locations. The company representative states ETP funds will allow the company to deliver formalized training to its workforce for the first time. Training will assist the company to maintain competent and qualified staff; upgrade worker job skills; and help workers become more proficient in the company's manufacturing processes.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.